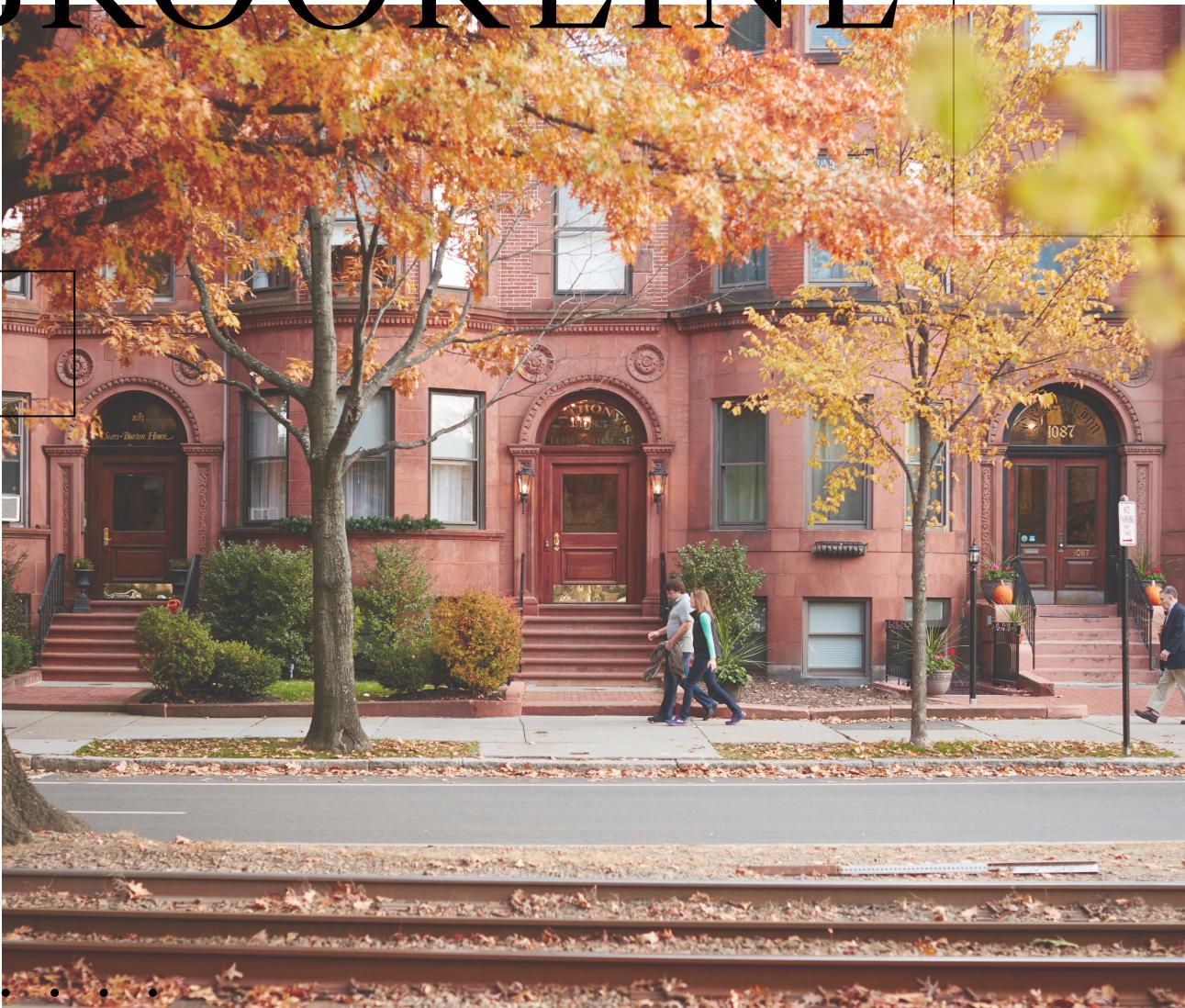


THE BUSHARI TEAM



BUYING A HOME IN BROOKLINE



A 4x5 grid of 20 black dots, arranged in four rows and five columns.

COMPASS

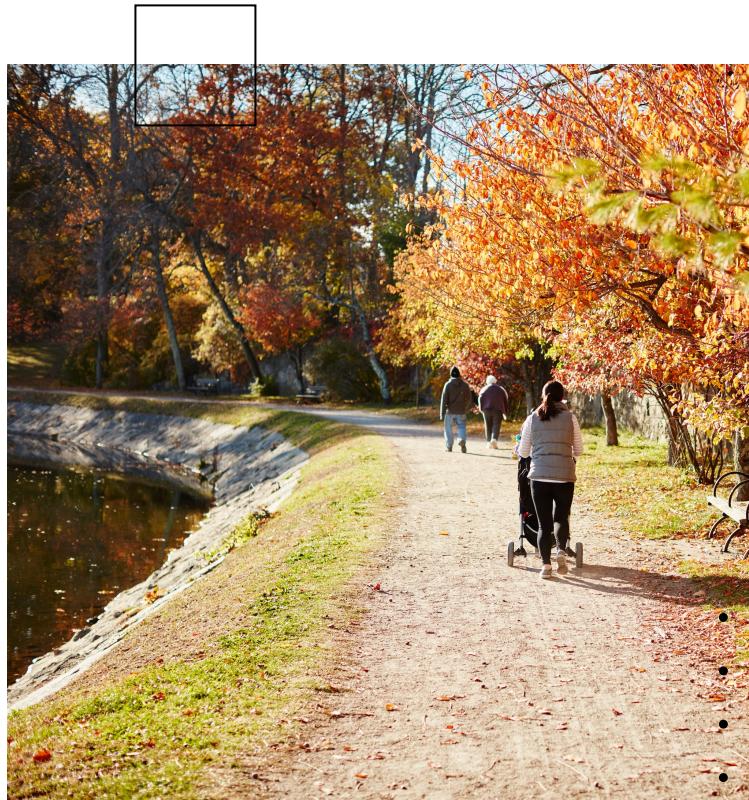
We make
buying and
selling homes
exhilarating,
seamless and
richly
rewarding.



The Bushari Team

- 33 transactions in 2023
- \$2.2m Avg. Transaction in 2023
- 2023 Top 10 Brookline Brokers in Sales Volume*

HYPER-LOCAL



Local doesn't mean small. Local means people you can count on and relationships you can trust. Local means we share the common goal of building our community, and appreciating the hard work that goes into supporting it.

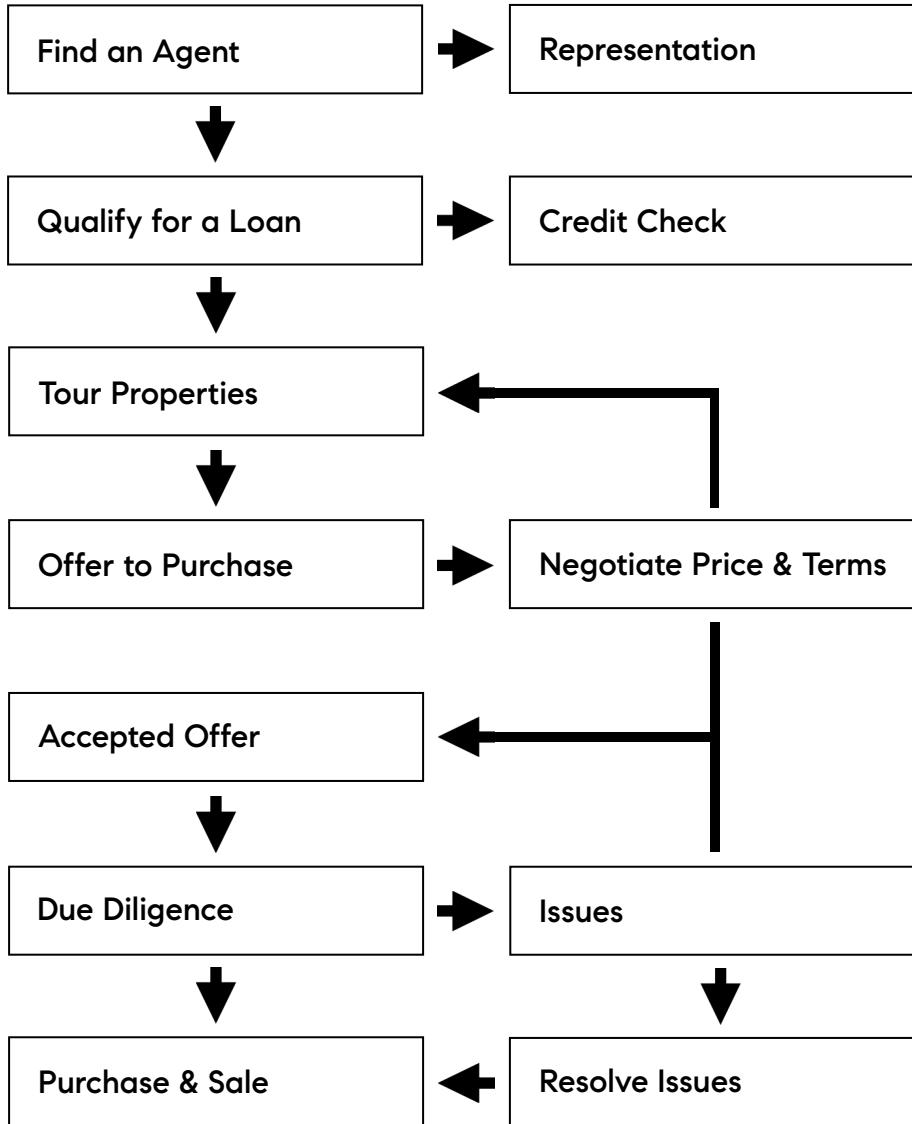
As residents of Brookline, and with four children in Brookline Public Schools, we are deeply invested in our local community.



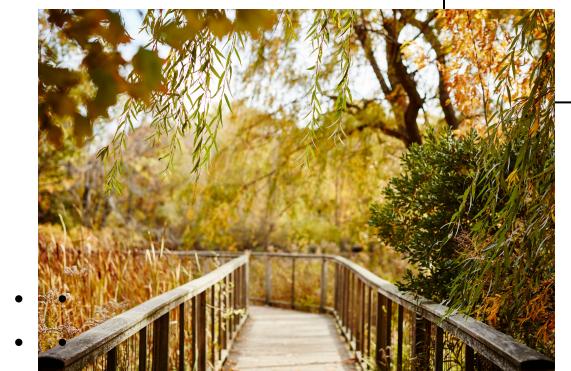
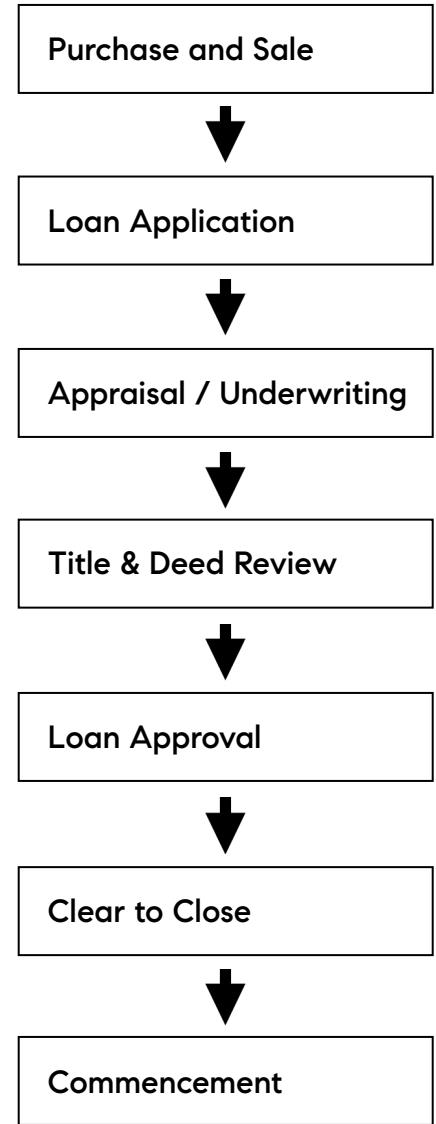
We enjoy leveraging our expansive knowledge of the local market and economic conditions for the benefit of our clients.

THE TRADITIONAL PROCESS

Search



Purchase



THE FAST TRACK

01

Work With Us

When you engage The Bushari Team as your Buyer's Agent, we are dedicated to propelling you as close to the finish line as possible from the outset, so your offer will have the highest chances of acceptance.

02

Get Fully Approved

As we search for properties, your initial step is to attain full approval for a mortgage loan (unless you plan to purchase your home with cash). We will connect you with one of our trusted mortgage bankers to initiate the underwriting process, enabling you to compete effectively against cash buyers.

03

Get Ready to make an Offer

Upon identifying the perfect home, we promptly initiate all due diligence procedures in advance of making an offer. Our team has inspectors, contractors, and real estate attorneys on standby to swiftly assist our clients with inspections, quotes, and legal document reviews.

04

Submit an Offer and Win

Whether facing a bidding war or submitting a single offer, we are prepared to present the strongest possible offer with minimal to no contingencies, positioning you at the finish line while our competition is just getting started. By proactively addressing any potential issues, we eliminate the risk of the transaction falling apart due to unforeseen challenges, providing both you and the seller with the confidence of a smooth and rewarding transaction. Now, you can relax and celebrate your success.



Case Study

Pre-MLS Accepted Offer

Upon spotting the fresh "for sale" sign, we swiftly embarked on a 48-hour window to preview, inspect, complete due diligence, and secure a signed offer. Remarkably, our client's offer was accepted a mere 3 hours before the property officially hit the market.



Russell St | Brookline | \$2,400,000

-
-
-
-



Naples Rd | Brookline | \$2,000,000

Stellar Reputation is Essential

Our outstanding reputation for orchestrating seamless, fulfilling, and effortless transactions played a pivotal role in our clients' triumph in securing this multi-family property amidst a fiercely competitive bidding war.



-
-
-
-

Babcock St | Brookline | \$3,115,000

Play on Motivation

Comprehending the developer's urgency to sell quickly, coupled with educated buyers poised at the finish line, resulted in an astounding \$235,000 discount and a groundbreaking new construction price per square foot.



Russell St | Brookline | \$2,900,000

Add Value, Not Money

By acknowledging the sellers' emphasis on specific terms, we strategically directed our negotiation efforts during a bidding war towards these key factors rather than solely focusing on the price. This tailored approach effectively positioned our buyers' offer for acceptance, even in the absence of substantial price adjustments.

OUR COMPETITIVE ADVANTAGE HELP YOU WIN YOUR NEXT HOME

Connected

In the world of real estate, relationships reign supreme. We utilize our network of potential sellers, industry professionals, and fellow agents to benefit our clients, offering expedited access and delivering superior service at every turn.

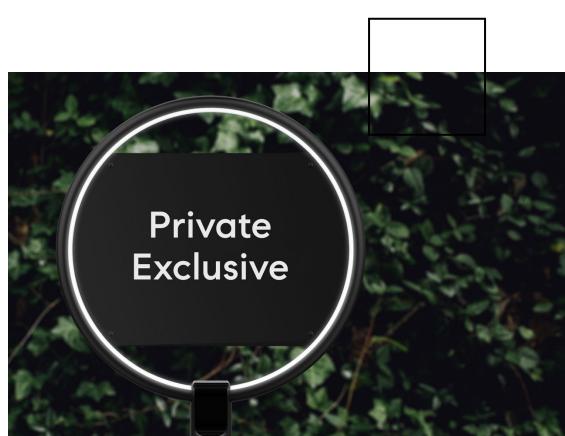


Experience

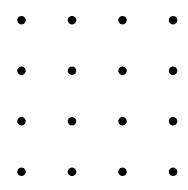
With more than \$1 billion in sales accumulated during our two-decade tenure in the local market, we have not only overseen and mentored agents but also spearheaded the development of the fastest-growing real estate brokerage in MA (Inc. 5000, 2017). Our involvement spans all facets of transactions, cementing our expertise and experience in the industry.

Off Market Opportunities

Roughly 20% of properties are sold without being listed on the MLS and do not appear on aggregator sites like Zillow. Our goal is to directly connect our clients with sellers, minimizing interference from other buyers during the purchasing process.



AT THE FOREFRONT OF BROOKLINE REAL ESTATE



Your Neighborhood Experts.

We made a strategic decision to concentrate our efforts on Brookline. We understand that this hyper-focus translates to an extensive knowledge base and a significant competitive advantage for our clients. Recognizing the impact of our local reputation on every transaction, we are committed to over-performing and take pride in meeting our past clients in the community, whether on the streets, at coffee shops, or on school playgrounds - always with a warm smile!

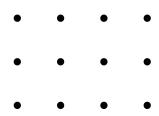


Top 10 Brokers
in Brookline
Closed Sales Volume*

50+
Brookline
Transactions

\$100,000,000+
Brookline
Sales Volume

WE LOOK FORWARD TO WORKING WITH YOU



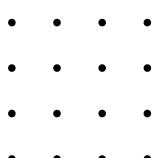
We see ourselves as stewards and partners to our clients. We are at our best when we serve as trusted, ethical advisors who know how to navigate the market, while remaining empathetic, nimble problem solvers who can handle the myriad of details that accompany each and every relationship. We are always ready to listen well, share ideas and roll up our sleeves.

We invite you to schedule a private discovery call or a one-on-one meeting to discuss how we can add value to your purchase journey and help you win.



Elad Bushari

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www.bushari.com



Compass is a licensed real estate broker, licensed to do business as Compass RE in Delaware, Idaho, New Jersey, Pennsylvania and Tennessee, Compass Real Estate in Washington, DC, Maine, Vermont, Wyoming and Idaho, Compass Realty Group in Missouri and Kansas, and Compass South Carolina LLC in South Carolina. All material is intended for informational purposes only and is compiled from sources deemed reliable but is subject to errors, omissions, changes in price, condition, sale, or withdrawal without notice. No statement is made as to the accuracy of any description of measurements (including square footage). This is not intended to solicit property already listed. No financial or legal advice provided. Equal Housing Opportunity.

COMPASS